

JON J. THORNE

Senior Project Manager
Long Valley, NJ



Strategic Asset Management Inc.

We Deliver Change!

SKILLS AND QUALIFICATIONS

38 years of business experience including 23 years as a consultant and practice leader in Business Process Improvement, Work Culture, Maintenance and Operations. Professional competencies include:

- Strategic Improvement Planning
- Work & Information Flow Analysis
- Change Management & Facilitation of Sustainable Change & Continuous Improvement
- Development & delivery of topically relevant seminars, workshops & training
- Development & use of improvement metrics (KPI's)
- Operations, Maintenance & Financial analysis
- Formal Problem Solving (i.e., RCFA, C/BA, Problem Definition, etc.)

KEY ACCOMPLISHMENTS

✓ Consulting

- Created economic benefit for clients in excess of \$700mm first year post-project
- Designed & implemented unique tools to successfully foster management & employee buy-in of needed changes
- Successfully led 24 projects to accomplish deliverables and results on or ahead of schedule and on budget
- Successfully managed four simultaneous projects with 14 consultants

✓ Other:

- Developed and used one of the first MRP systems to ship in excess of \$50mm with an average inventory (finished, in progress, raw materials) of \$7.1mm
- Created a customer demand forecast for a product line of over 700 sku's which anticipated demand at 96% accuracy
- Created a new method of modeling commercial real estate leasing revenue efficiency; increased cash flow by 3+% for 4 million s.f. retail

EDUCATION & PROFESSIONAL AFFILIATIONS

- BA, University of Wisconsin. Dual Major; Communications & Industrial Engineering
- MBA, University of Minnesota. Operations and Financial Analysis
- Doctoral Studies, A.B.D., Princeton. Organizational Sciences

PROFESSIONAL EXPERIENCE

- Chief Writer, Wolfson Group (Technical and Educational Materials) 5 years
- Investment banking, Worrell Investments (specializing in analysis of troubled assets) 4 years
- Director of Planning & VP of Merchandise Management, Munsingwear Corporation 6 years
- Consultant, Team Development Group (Organizational Improvement) 2 years
- Senior Consultant & PM, Keith-Stevens (HSBRT – Maintenance & Operations) 5 years
- V.P. & Senior PM, Reliability Management Group (Maintenance & Operations) 8 years
- Proprietor, Industrial Productivity Services (Maintenance, Operational, Organizational) 8 years